

PHILIP M. WOJCIK

6 Royal Court, Milford, DE 19963 | (302) 922-0883 | pwoj12@gmail.com

[Date]

[Hiring Manager Name]

[Company Name]

[Company Address]

Dear [Hiring Manager Name],

I'm writing to express my interest in the **[Job Title]** role at **[Company Name]**. With over 25 years of experience leading application development teams, managing full project lifecycles, and directing technology initiatives across multiple state government agencies, I bring a proven track record of turning complex, cross-departmental projects into on-time, on-budget results.

Throughout my career, I've moved from hands-on technical work into roles centered on leadership and delivery: directing development staff, managing vendor relationships, coordinating stakeholders across divisions, and owning systems that support tens of millions of dollars in annual processing. As a Web Development Manager and Application Development Manager for the State of Delaware, I've led full redesigns of public-facing websites, modernized legacy systems into secure web-based platforms, and managed budgets and timelines for projects spanning multiple offices and agencies. I've also served as a technical lead and project manager on federal contracts, building project plans, allocating resources, and coordinating delivery across GSA divisions.

What sets me apart is the combination of deep technical grounding — application architecture, database administration, and full-stack development — with the management skills to translate that expertise into team leadership, vendor oversight, and organizational change. I'm comfortable being the person in the room who can talk to both developers and executive stakeholders, and I take ownership of outcomes from requirements through go-live and beyond.

I would welcome the opportunity to bring this same blend of technical leadership and project management to **[Company Name]**. Thank you for your time and consideration — I look forward to the possibility of discussing how my background can support your team's goals.

Sincerely,

Philip M. Wojcik